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China - Peoples Republic of

Post: Beijing ATO

Breeding Swine Exports To China Hit Record With ATO Support

Report Categories:

Agricultural Trade Office Activities Export Accomplishments - Events Export Accomplishments - Other

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Report Highlights:

U.S. breeding wine exports to China reached a record \$19.8 million in 2013. This success reflects the persistence of U.S. exporters and the long term efforts of APHIS and the China-based Agricultural Trade Offices.

General Information:

A concerted effort by U.S. swine exporters, the Animal and Plant Health Inspection Service (APHIS), and Agricultural Trade Offices (ATOs) in China helped to open China to exports of breeding swine, and build record trade that hit \$17 million in 2013. This is an export success that showcases the impact of cooperative efforts and a long-term approach to marketing.

Beginning in 2010, ATO/Beijing was approached by U.S. swine exporters regarding the potential for exports, which had been cut off due to quarantine concerns. ATO contacted the APHIS office in Beijing, which worked out a potential solution to the problem. ATO and worked closely with APHIS to ensure that the market access process stayed on track, and an agreement that was acceptable to both sides was worked out.

Once market access was opened, ATO launched an effort with the U.S. Livestock Genetics Exporters and the Swine Registry to organize seminars demonstrating the advantages of U.S. swine genetics. ATO also worked directly with U.S. exporters such as Whiteshire Hamroc and Waldo Farms, on their own industry events in China. ATO further worked with industry and the Agricultural Affairs Office when a change in import requirements threatened to shut the market down in early 2013. Early alerts had a role in preventing an interruption to trade, and ATO/Beijing, along with other China ATOs, has monitored this dormant issue since. Since 2010, live breeding swine exports to China have increased from \$1.2 million to \$17 million in 2012, then again to nearly \$20 million in 2013.